

The Impact of Superstar Firms on the Labor Share: Evidence from Belgium

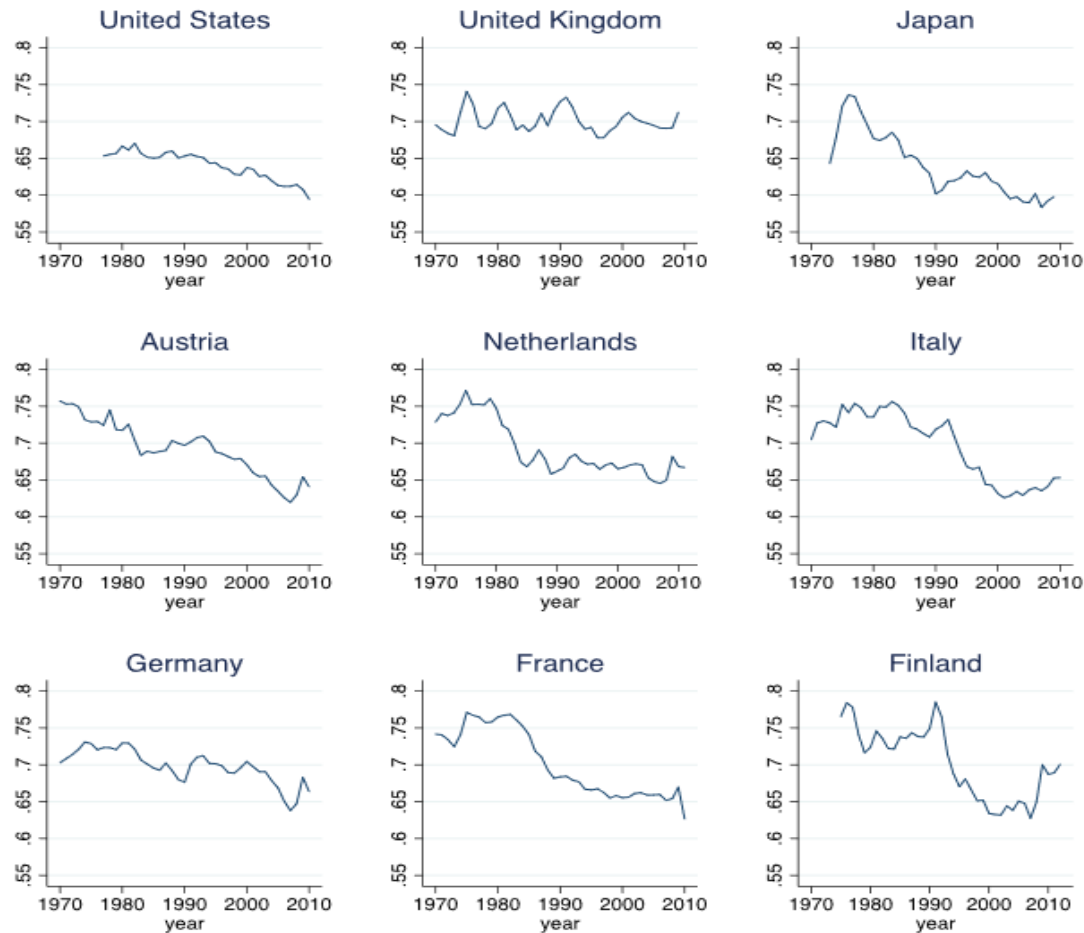
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Motivation: International evidence



Source: Autor et al., 2020 (QJE)

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Literature review

- **Consensus** on the **fall** of the labor share.
- **Debate** about the **magnitude**, as well as the **causes**.
 - Globalization of trade & capital (Dao et al., 2017)
 - Technology (Dao et al., 2017; Karabarbounis & Neiman, 2014)
- Recent focus on **granular drivers**
 - Kehrig & Vincent (2018): Hyperproductive plants
 - Autor et al. (2020): Superstar firms

“Superstar firm” mechanism

- **Superstar firms (Autor et al., 2020)**
 - Low firm-specific labor share
 - Expanding market share in its industry: Winner-takes-most
- Four testable predictions
 - (I) Sectoral **labor share** and **market concentration** are respectively **decreasing** and **increasing**.
 - (II) Industries with **largest increase** in market concentration experience **largest decrease** in their labor share.
 - (III) **Reallocation component** drives the fall of the labor share.
 - (IV) Industries with **largest increase** in market concentration experience **largest decrease** in their reallocation component
- **RQ:** Do these results generalize outside the US?
 - Confirm in Belgian Manufacturing and Wholesale & Retail.

Belgium: Descriptive evidence

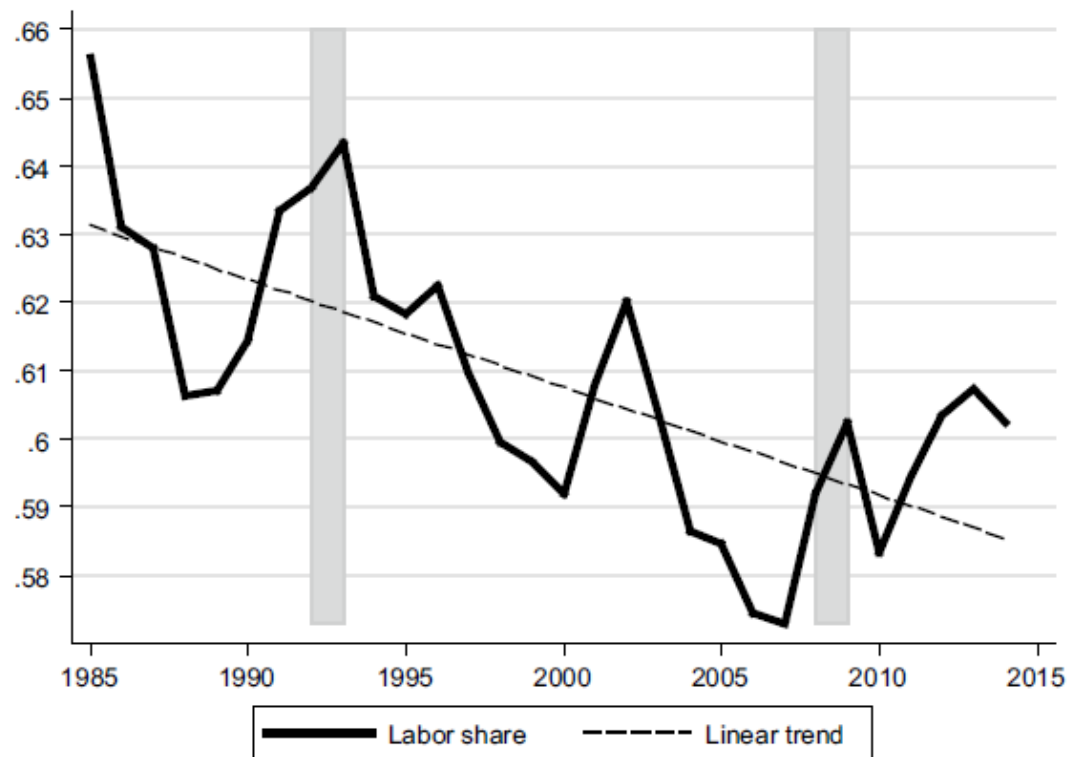


Fig.1 Decline of the Belgian labor share. *Notes:* This figure plots the evolution of the Belgian labor share (1985–2014). The firm-specific labor share is weighted by its value added in order to calculate the weighted aggregate labor share

Belgium: Descriptive evidence

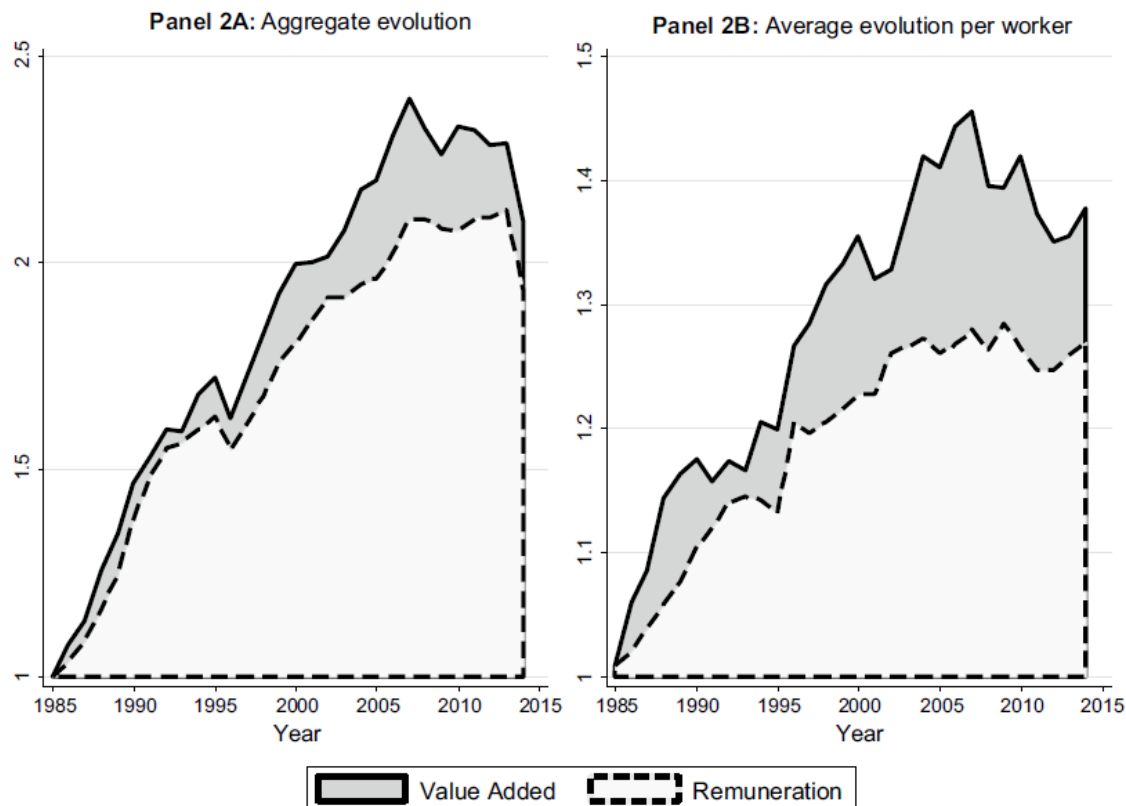


Fig. 2 Evolution of remuneration and value added. *Notes:* All observations for remuneration and value added are divided by their corresponding value in 1985. Hence, the value observed in 1985 serves as a reference level. Observations are inflation-adjusted

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(Ia) Sectoral labor share

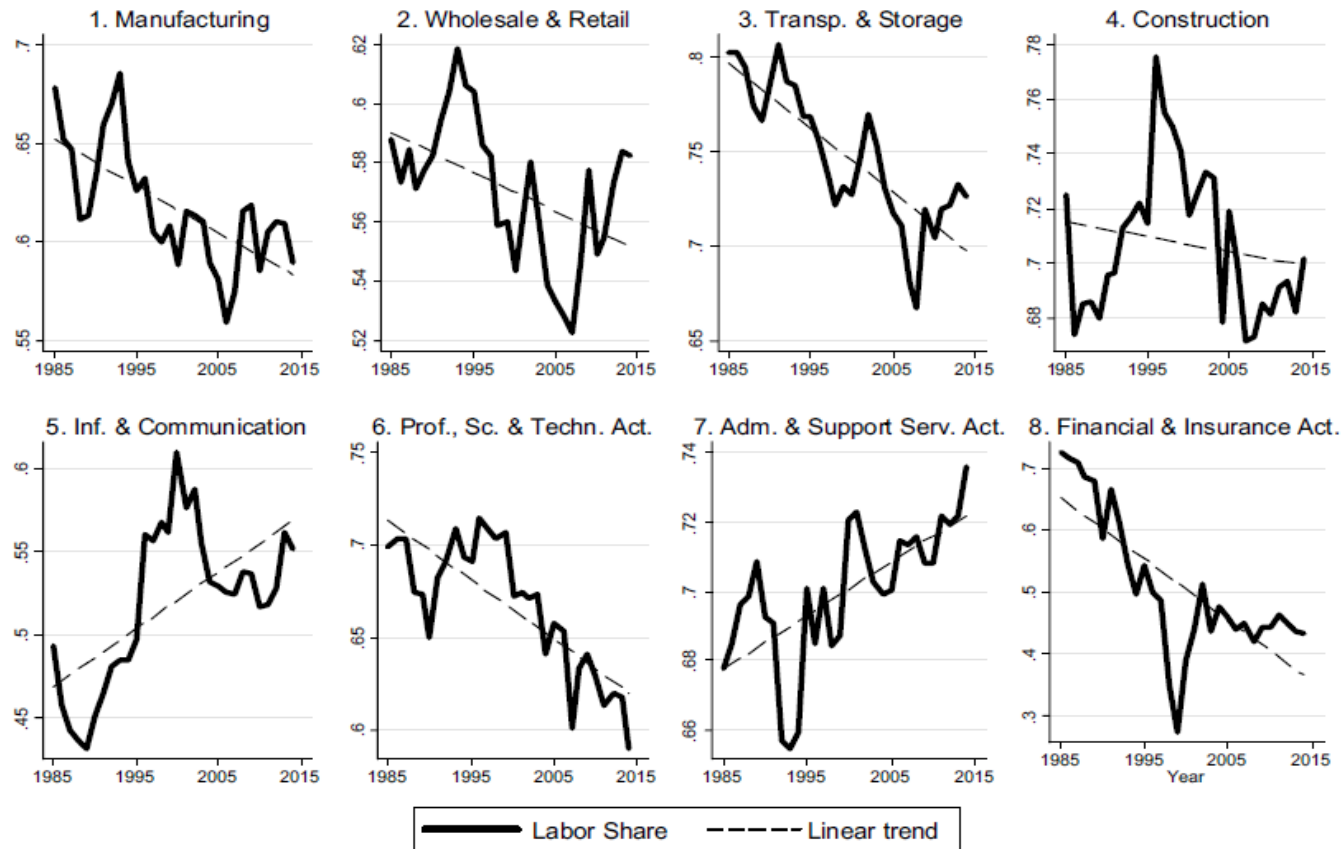


Fig. 3 Evolution of sectoral labor share. *Notes:* Each panel plots the evolution of the labor share for a specific sector with its trend. Panels are shown in descending order of sectoral value added in 85 s. The sectoral labor share is weighted by value added within a sector-year combination

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(Ib) Sectoral market share

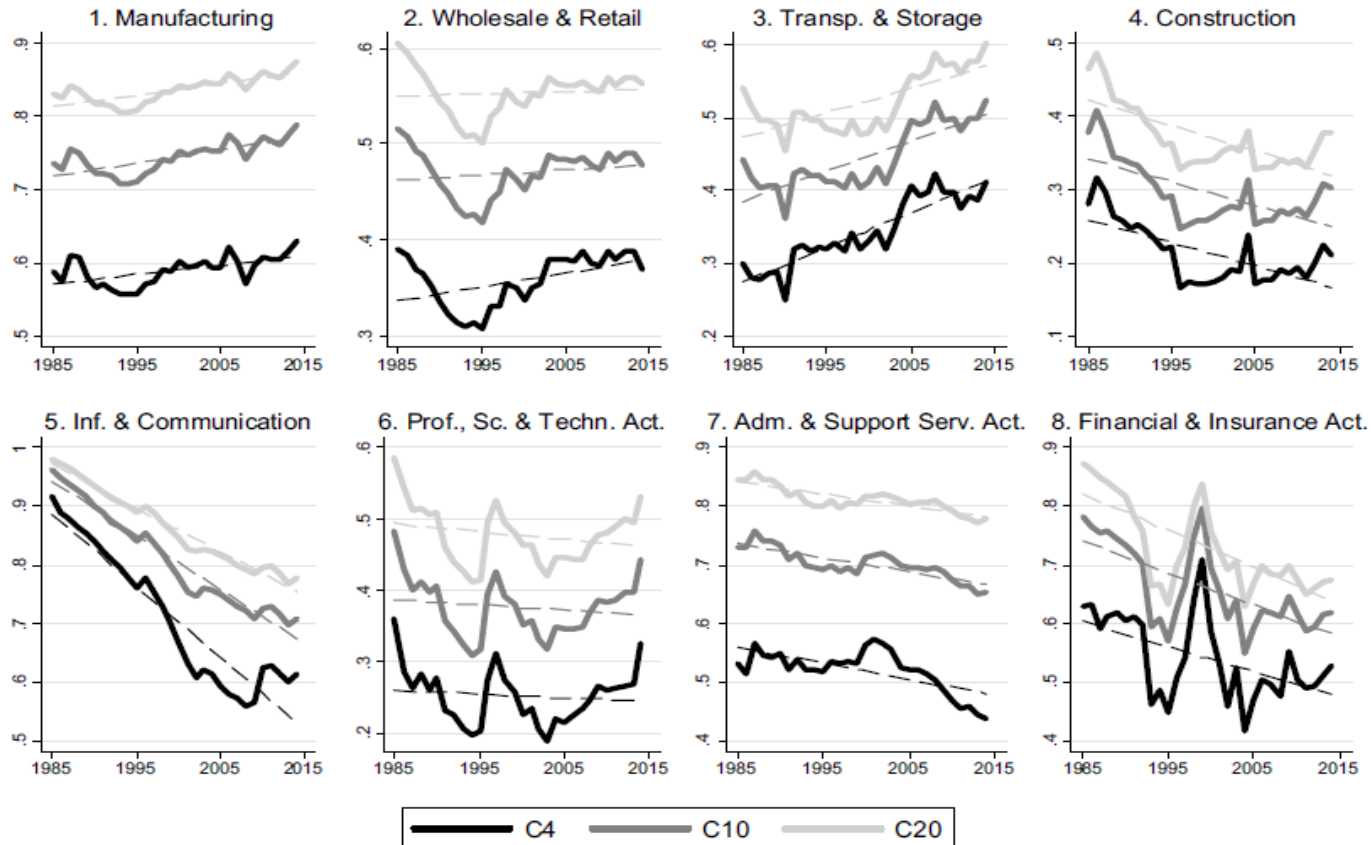


Fig. 4 Evolution of sectoral market concentration. *Notes:* Each panel plots the evolution of C4. This represents the share of value added generated by the four largest firms within an industry. We then aggregate this into a sectoral concentration ratio

(II) Negative conditional correlation

$$\Delta LS_{jst} = \beta_s * \Delta CONC_{jst} + \gamma_{st} + \varepsilon_{jst} [w = VA_{jst}]$$

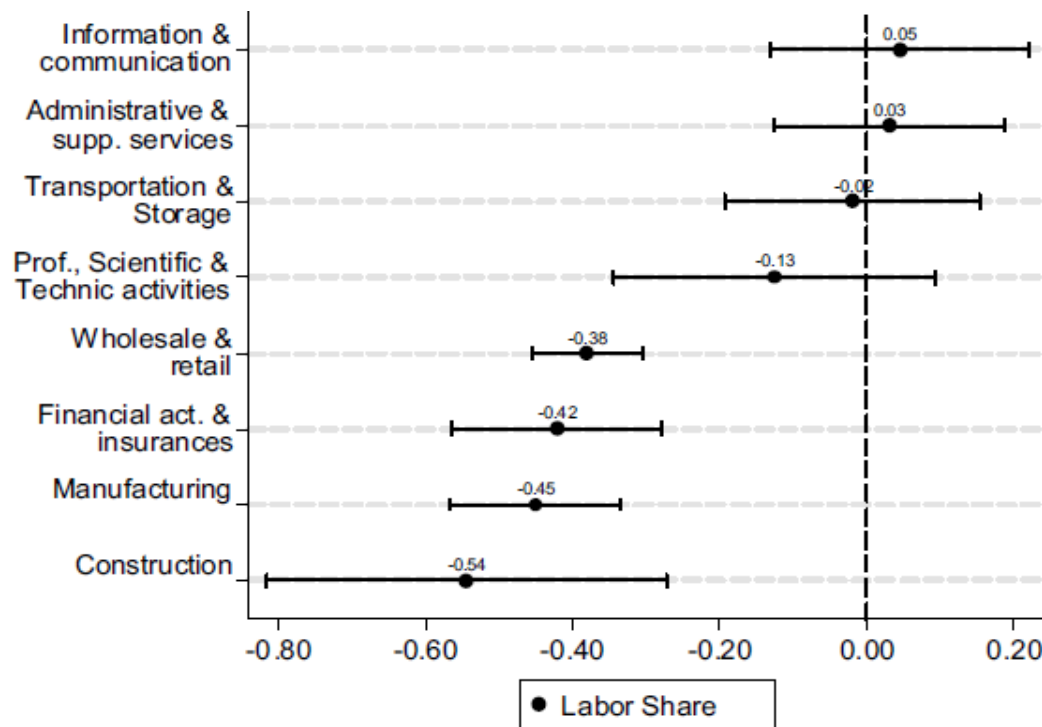


Fig.5 The link between market concentration (C4) and the labor share. Notes: This figure plots the regression coefficients from Eq. (2). Each coefficient follows from a separate regression. Robust standard errors are used to calculate the 95% confidence interval and shown around the point estimate in the figure

(III) Reallocation dominates

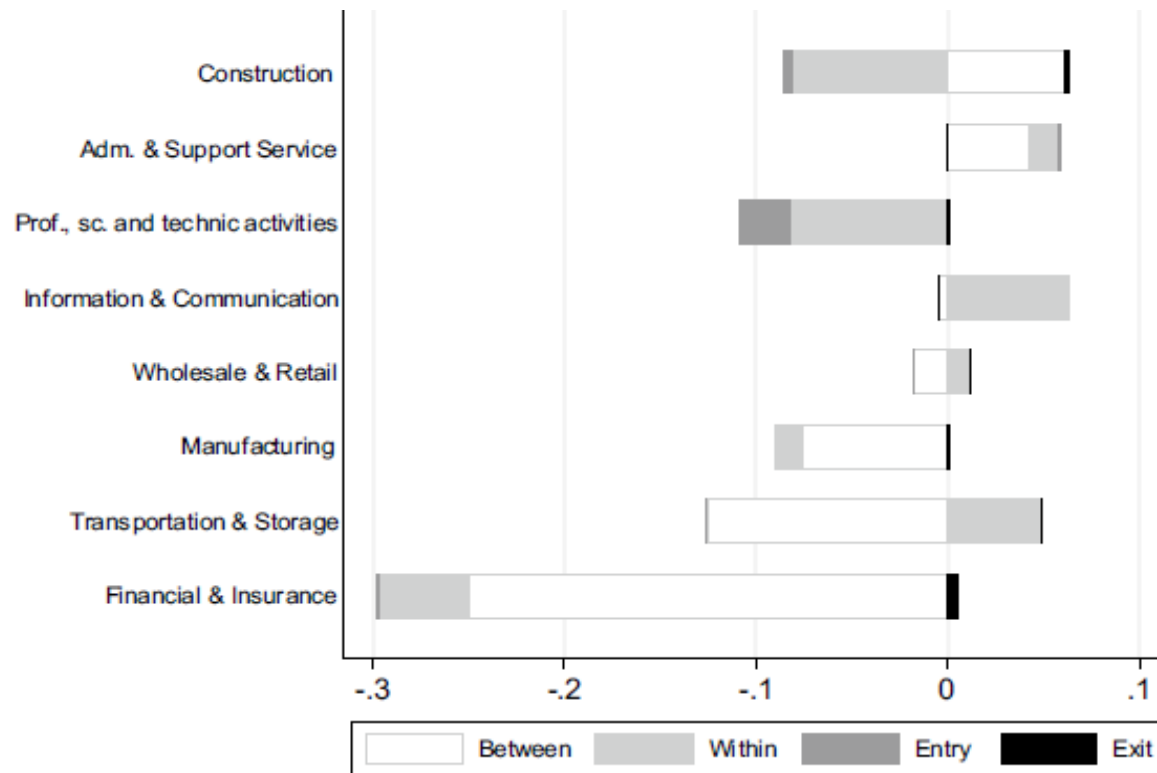


Fig. 6 Melitz-Polanec decomposition of the change in the labor share. *Notes:* Each bar shows the cumulated sum over 30 years for each labor share component of the Melitz-Polanec decomposition. Results are ranked from the largest between-firm component to the lowest between-firm component

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(IV) Negative conditional correlation

$$\Delta BETWEEN_{jst} = \beta_s * \Delta CONC_{jst} + \gamma_{st} + \varepsilon_{jst} [w = VA_{jst}]$$

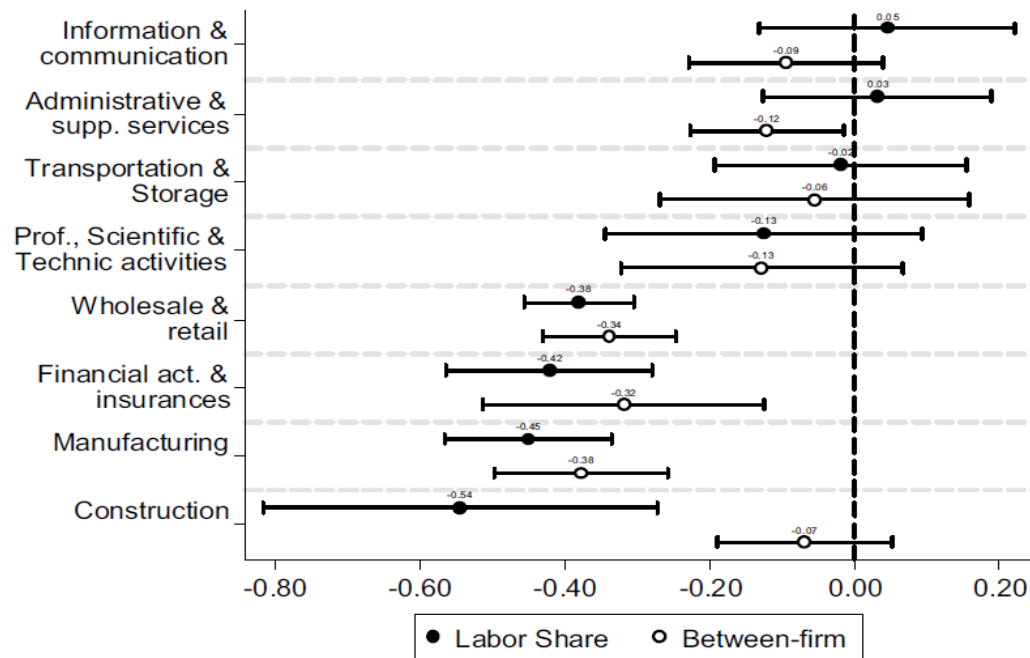


Fig. 7 The link between market concentration (C4) and the between-firm component. *Notes:* This figure plots the regression coefficients from Eq. (2) and (6). Each coefficient follows from a separate regression. Robust standard errors are used to calculate the 95% confidence interval and shown around the point estimate in the figure

Conclusion

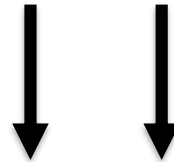


Table 2 Summary table

	Man.	W&R	T&S	Constr.	I&C	PS&T	A&S	F&I
Average sector share (1985–2014)	33%	20%	9%	7%	6%	5%	5%	4%
Labor share is falling	YES	YES	YES	YES	NO	YES	NO	YES
P1: Concentration is rising.	YES	YES	YES	NO	NO	NO	NO	NO
P2: Δ Concentration \Rightarrow Δ LS	YES	YES	NO	YES	NO	NO	NO	YES
P3: Reallocation effect drives the fall of the labor share	YES	YES	YES	NO	NO	NO	NO	YES
P4: Δ Concentration \Rightarrow Δ Between-firm component	YES	YES	NO	NO	NO	NO	YES	YES
Conclusion: superstar firm hypothesis?	YES	YES	NO	NO	NO	NO	NO	NO

This Table summarizes the four predictions. The second row shows the average sectoral market share in terms of value added between 1985 and 2014